

ABC Company

000675

Bu Type	packaging of buld materials	Rank	No Call? <input type="checkbox"/>	Deliver? <input type="checkbox"/>	KeyMap	495A	#Catalogs	3
Website		OpenDate	2/16/1996	Sales L YR	\$13,138	Last Call:	3/22/2004	
iNet Acct #	00675AGR	PricePlan#		LastSale	12/10/2003	Sales YTD	\$7,030	Charge Allowed? Y
LastInet:	4/02/03	YTD Hours	0.5	Last Pmt	12/5/2003	Proj YTD	\$7,895	Credit Lim 2,000
Location # and Type	Mail?	Street 1	Street 2			City	State	Zip
1 Main office	<input checked="" type="checkbox"/>	7777 Wall Rd				Anytown	TX	77000
Contact # and Name	Title	Loc#	Key	Mail?	PhoneNumber	Ext	CellNumber	FaxNumber
1 Randy Rodgers	Manager		<input type="checkbox"/>	<input checked="" type="checkbox"/>	(555) 676-0922			(555) 676-1022

Note Date	Note
3/22/2004	Spoke with Randy and he said that we are doing fine. We take good care of them. They buy predominantly from our fastener dept and said we have a wide variety and no suggestions at this time. I explained that I am here to service them and make sure they are happy and he thought this was great. Will call when the need arises. - jt
10/13/2003	I spoke with Randy today and he said that all is well with us. They are here everyday. Says that we carry it all. He doesn't use iNet, but uses the catalog. He has not been receiving his commercial circular so I asked him if he would like to have it e-mailed to him and he said yes. I have his e-mail address and will send it out when the circ breaks. All is good with this one. - jt
7/7/2003	Randy called this morning about receiving 2 e-invoices that were mischarged to their account. I gave the information to Martina and she has corrected them. I will call Randy back to verify that he received the corrected invoices and get some feed back from him.-jt
	I called Randy this afternoon and he was very pleased when he saw the credits come across in a timely manner. He said he is very happy with our company. I informed him of our circular that is due out in Aug and verified his address. He sounded very positive about it and is looking forward to seeing it.-jt
6/3/2003	Spoke with Randy Hodges. He said that all is fine here. He is very please with our company. He said he did not receive our catalog, but I can send him a CD.-JT
5/28/2003	Left a message with answering service. They were out for lunch. DJ
11/26/2002	11/26/02 Gave a catalog to one of their employees in the store. mz 11/19/02 Gave a catalog to Joe Vega. LT 11/14/02 Left Randy his catalog which he will probably use mainly for reference as he prefers to come into the store so he can look around. jh 4/15/02 Randy had just sent a man to the store before I got here. He liked the layout of the catalog and page layout. The main thing he stressed is it must have a good index to find items fast. They would not use a CD. The will need two copies of the catalog. jh 1/14/02 Randy is very up to speed on Cox Hardware except for the internet catalog. Went over this in detail and left him complete information. jh